



METAYER
BONDING ASSOCIATES

Established in 1996

*Surety Bond
Solutions for
Contractors*

www.mbasurety.com



*Annual Client
Retention
Level of 99%*



Surety Bond Solutions for Contractors

Metayer Bonding Associates is one of the Leading Surety-Only Agencies in the Northeast United States.

Thanks to all of our clients who have trusted us with their surety business since 1996 and soon to be clients as well. You are the reason we are in business and have been very successful over the past three decades. Servicing your needs will always be the primary focus of our business.

Back in 1996 I started Metayer Bonding in a small office in the downstairs of my house. Shortly after in 1997 we moved into our current location here in Avon. (And I do still maintain an office at the house...we graduated up to the first floor with windows!)

We have grown to be one of the largest surety only agencies in the Northeast with over 200 clients and growing. We started out with a handful of bond companies back in 1996 which has grown to appointments with 18 of the top bond companies in the country. With their support we have issued bonds as large as \$1B.

To our existing clients...thank you for your loyalty over the years. And to our soon to be new clients...we look forward to earning your loyalty.



Best Regards,

A handwritten signature in blue ink that reads "Mike".

Michael F. Metayer

President & CEO



Key Benefits

ONE WALL STREET



Surety Bond Solutions for Contractors

The Key Benefits of having Metayer Bonding Associates represent you:

1

Your overall Bonding Capacity will be Maximized by our Proactive Representation.

Our Core Principles of Honesty, Integrity, and Hard Work have established Metayer Bonding Associates as one of the leading and most respected Surety Agencies in the entire Northeast. ***As a result, we are able to get more accomplished for our clients.*** We represent 18 of the most prominent Bond Companies in the country, which provide us with complete market coverage to secure the most effective Bond Programs available in the industry today.

2

Your Bond Program will be Handled Flawlessly Allowing You More Time to Spend on Generating Profit.

Your time is valuable and so is ours. We keep the day-to-day process of managing your Bond Program streamlined. Our top-notch staff each has in excess of 30 years experience in the business and is well respected in the Surety Industry. No contractor is perfect all of the time. ***We remain proactive at all times*** to smooth out the wrinkles as they occur in order to keep you in excellent standing with your Bond Company.

3

Superior Advice and Counsel to Assist You in All Facets of Your Business.

With our ***significant involvement in the construction industry***, we have numerous professional relationships in related disciplines always available to you. These include CPAs, Attorneys, Bankers and other Contractors.



Corporate Summary



Surety Bond Solutions for Contractors

FORMED: December 1996

MANAGEMENT TEAM:

Michael F. Metayer, *President & CEO*

Lisa Kurtz, *Operations Manager*

Anne Shattuck, *Administrative Manager*

OUR SERVICE COMMITMENT:

We take great pride in the quality of service provided to our clients. Prompt, professional handling of our clients' needs is the priority and foundation of our company. We would be glad to furnish additional client references upon request.

TERRITORY:

Our heavy concentration is the Northeast, however, we do entertain business in all 50 States. We have a solid base of clients in Connecticut, Massachusetts, New York, New Jersey and Rhode Island.

OUR BOND COMPANIES:

We have a strong relationship with 18 of the most effective and proactive Bond Companies in the Country. These companies are all Treasury Listed and A.M. Best Rated "Excellent" or better. The reputation and credibility that we have developed with these Bond Companies over the years allows us to provide the most competitive Surety Programs available in the marketplace today. We would be pleased to have you speak with any of these Bond Companies for a reference on our company.

METAYER BONDING ASSOCIATES

Management *Team Resumes*

Michael F. Metayer | PRESIDENT & CEO

As President & CEO of Metayer Bonding since 1996, Mike is responsible for the overall management, production, and underwriting for the company. This includes maintaining strong client and surety company relationships. Mike has been in the Surety Industry for over 35 years.

He started his career in the New Jersey Regional Office of CIGNA. After 5 years, he joined Travelers as their New Jersey Regional Manager. While at CIGNA and Travelers, he worked with contractors both in New Jersey and NYC. With Continental's acquisition of the Travelers Surety Division in 1988, Mike was promoted to Assistant Vice President managing offices in the Northeast Region of the country. This included reviewing and establishing Surety Programs for the largest contractors in the territory. After 10 years on the surety company side of the industry, he joined a National Insurance and Surety Broker as their Managing Director of Surety.

Mike graduated from Drew University in 1982 with a BA Degree in Economics. He holds memberships in several local and national construction associations including; The Associated General Contractors of America (AGC), Associated Builders and Contractors (ABC), and National Utility Contractors Association (NUCA).

Lisa Kurtz | OPERATIONS MANAGER

Lisa has been in the Surety Industry for over thirty years. She joined Metayer Bonding Associates in 1998 after having spent eight years on the bond company side of the industry. Her education includes two Associate Degrees with an emphasis in paralegal and accounting. She is involved in many key areas of the company including managing the internal accounting department. Through her attention to detail and friendly personality, Lisa has become an invaluable asset to Metayer Bonding Associates and a key contributor to its success.

Anne Shattuck | ADMINISTRATIVE MANAGER

Anne has been involved with the administration function of Metayer Bonding Associates since its inception in 1996. She has enjoyed an extensive professional career having worked for prominent real estate and insurance firms in the Hartford and Farmington Valley areas. Anne's work ethic truly signifies our company's philosophy of providing quality service to our clients.



METAYER BONDING ASSOCIATES

Community Involvement

Metayer Bonding Associates has long been an active citizen in our community. Our firm is a proud contributor to and sponsor of many local and national charitable, arts and civic organizations.

We are fortunate to have a very successful company and talented staff and we feel very strongly about giving back to the community in which we live and work.



THESE ARE SOME OF THE ORGANIZATIONS WE SUPPORT:

American Cancer Society
American Diabetes Association
American Heart Association
Annie's House Women's Shelter
Autism Speaks
Bushnell Center for Performing Arts
Connecticut Aids Resource Coalition
Disabled American Veterans
Downey Side Adoptions
Drew University
Foundation for Fighting Blindness
Gifts of Love
Greater New Haven Celiac Group
LIVESTRONG-YMCA

Marine Corps Toys for Tots Foundation
National Multiple Sclerosis Society
Newington Parks and Recreation
Northern Lights Girls Sports
Nutmeg Big Brothers Big Sisters
Our Companions Domestic
Animal Sanctuary
Real Art Ways
Red Sox Foundation
Roots of Development
Special Olympics CT
St. Francis Foundation
WHY Outreach
World Wildlife Fund



Testimonials

“Metayer Bonding Associates has done an excellent job handling our bonding needs for the past twenty years.”

"Metayer Bonding Associates has done an excellent job handling our bonding needs for the past twenty years. We were a small but growing contractor in NYC when Mike and his company first became involved. They have provided us with numerous bonds since...across the country, and just recently supported a \$940mm High-Profile, Complete Building Conversion down in the heart of Wall Street. There are many difficult aspects about doing construction in NYC. Metayer Bonding Associates well understands this and is very adept at making certain that all of our bonding needs are handled in a prompt, professional fashion. We would highly recommend Metayer Bonding Associates to any contractor looking to improve upon their present bonding arrangement."

Steve Mount, *Chief Financial Officer*
J.T. MAGEN & COMPANY INC., NYC
ENR Top 400 Contractors - #60

"Our Company has worked exclusively with Metayer Bonding Associates for our bonding needs from the day Mike Metayer started his business. He understands both the complex nature of the Construction industry and our specific needs for bonding. Mike has always been able to work with us and his bonding underwriter so that we have never been refused a bond for any project that we felt capable of handling."

Jeffrey Clement, *President*
MODERN MECHANICAL SYSTEMS, INC.
Farmington, CT

"We have been using Metayer Bonding Associates for all of our bonding needs for over 15 years. Mike and his team provide timely and efficient service which is greatly appreciated. The most important aspect is that you will always speak to an experienced team member every time you call the office. Their knowledge, professionalism and speedy response is extremely helpful during our bidding process and bid planning. Working with Metayer Bonding Associates is always a pleasure. They have definitely helped our company grow."

Anthony DiFazio, *President*
A.DIFAZIO CONSTRUCTION, INC.
Johnston, RI

"Our company designs and builds food processing facilities. Mike and the entire staff at Metayer Bonding Associates understands our specialized business. Mike, Anne, and Lisa show the same enthusiasm whether we are working on a \$9,800,000 bond for our Rodeo Drive project in Beverly Hills, CA or our most recent \$92,000 contract for the Sabritas Plant in Celaya, Mexico. They know all the right questions to ask to satisfy the bond company and with Mike's recommendation bonds are issued seamlessly. After almost 15 years, we have a great deal of trust in Metayer Bonding Associates and with them as a partner we know we are in the best hands."

John Lapinski, *Controller*
THE DENNIS GROUP
Springfield, MA
United States, Canada, Brazil, Portugal
ENR Top 400 Contractors - #217

"Mike Metayer & Metayer Bonding Associates have handled all of our bonding and surety business since our inception over 20 years ago. Over these years we have utilized their services for bonding of municipal and government funded projects, completion guarantees for large infrastructure components for our development projects as well as municipal and state bonding requirement for construction performed by our excavation subsidiary. In all instances, Mike and his staff were responsive to our requests and executed on all commitments required for our company. I would strongly recommend Metayer Bonding Associates to any contractor requiring bonding services."

Randall M. Salvatore, *Founder & President*
RMS COMPANIES
Stamford, CT

"With Mike and his staff in your corner, you will see results. We have been working with Metayer Bonding Associates for over 20 years and they've always been there for us. From bonds issued for Casinos in New Jersey to Institutional Buildings in Pennsylvania, they are true professionals who can handle whatever we present to them. If you are interested in working side by side with top-notch surety professionals then I strongly encourage you to contact Metayer Bonding Associates. Your business will be better off for it."

Thomas Cirignano
HISPANIC VENTURES, INC.
Atlantic City and Philadelphia



METAYER
BONDING ASSOCIATES

Established in 1996

Surety Bond Solutions for Contractors

200 Fisher Drive, Avon, CT 06001

Tele: 860-676-9402 ■ Toll Free: 800-811-5557 ■ Fax: 860-677-9464

www.mbasurety.com